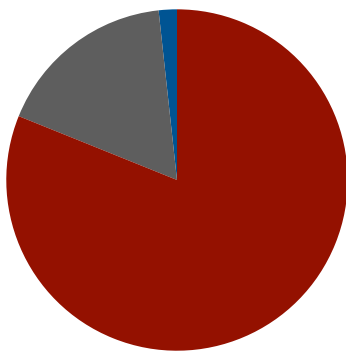


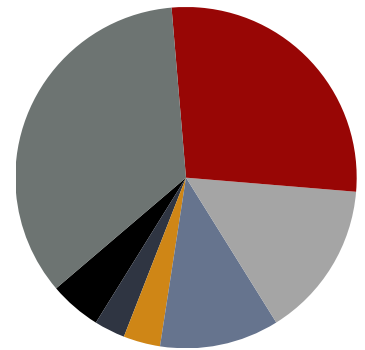
**Revenue**

	2023	2022
Donations under \$1,000 (82%)	\$4,261,485	\$4,133,034
Donations \$1,000 or greater (17%)	902,536	863,748
Events, Interest & Other (1%)	90,523	60,678
<b>Total Revenue</b>	<b>\$5.3M</b>	<b>\$5.1M</b>



**Expenditures**

	2023	2022
Publications & Supporter Services (35%)	1,818,142	\$1,738,034
<b>Communications &amp; Campaigns (28%)</b>	<b>1,441,869</b>	<b>1,663,150</b>
Development & Events (15%)	771,906	626,921
Administration (11%)	589,346	578,607
Meetings & Travel (5%)	255,879	193,858
Technology (3%)	182,048	100,204
Student Programs (3%)	152,500	87,322
<b>Total Expenses</b>	<b>\$5.2M</b>	<b>\$5.0M</b>



**Donations**

**54,930**  
Donations < \$1,000

**723**  
Donations > \$1,000



2022 Teddy Awards

**Excess Revenue Over Expenditures**

2023 .....> \$42,853  
2022 .....> \$69,363

**Employee Compensation**

